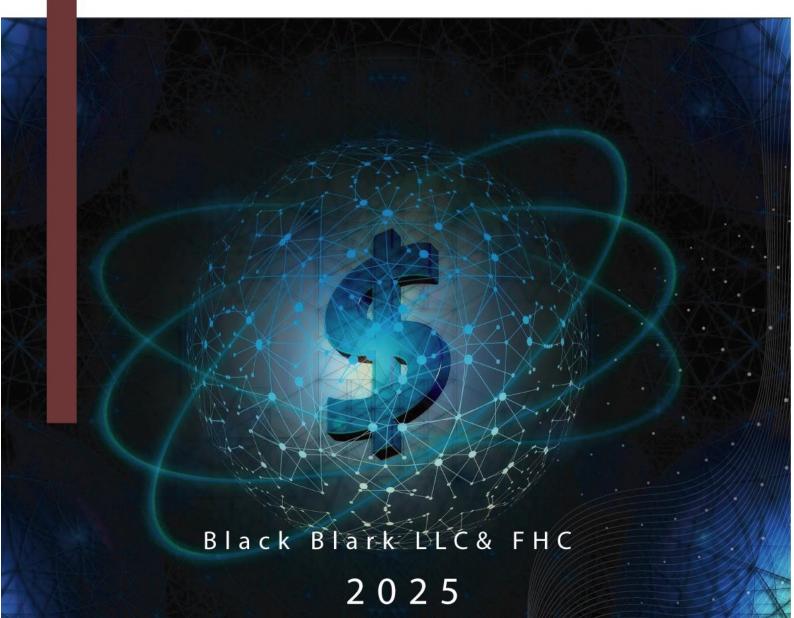
procedure Summary project funding





Project funding investment procedure summary

Your bank should reconfirm its BG/SBLC from any bank in Singapore .

Insurance from or supported by Lloyds UK will be accepted as guarantee, and it needs to be communicated to our bank through in Singapore through swift MT542

Regarding loan interest rate, its between 3% to 7%, it will be finalized after studying the project, the stability, risk...etc, and it will be fixed during all tenure, in the client draft LOI, you can mention that targeted interest should not exceed the amount you are looking for, and we will reply with our offer letter once project is accepted for funding.

For the process:

First LOI should come from the client to Black Blark with:

- i. KYC or CIS for the borrower.
- ii. Project brief information
- iii. Project brief feasibility
- iv. Project full cash flow for all targeted tenure
- Once we are having above information, we will study it and ask for any additional needed document or information till we have the correct details that should be accepted to the mother funding company, normally this process should take average of 10 working days.
- □ After FHC confirms the above information, another LOI should be addressed to mother funding company including all amended above information.
- □ Funding company will study and give its offer letter within 1 to 2 working weeks.
- Once offer is accepted, client will be asked to start issuing the guarantee process.
- Issuing bank should send us RWA or any kind of communication regarding accepting issuing the guarantee to the client, and such email should be received to us through bank branch or confirming bank in Singapore.
- □ Funding company will verify and authenticate in maximum 3 working days, then we will reply with our banking information to swift MT799 and MT760
- Once we received MT799, we will reply with MT799 and BPU (Bank Payment Undertaking) for paying the loan amount after receiving verifying and authenticate the final MT760.
- Normally starting from the first bank communication process should take 6 to 8 working weeks.



For the financials on Excel Sheet, it should include at least:

- 1. Assumption tap, showing bases of the study, including \$USD exchange to SR price in study, capacity, revenue starting year, % of capacity for revenue and annual increment
- 2. Capacity tap, including list of productive assets and its capacity
- 3. Revenue sheet, including each salable item.
- 4. Expenses sheet, including all capex and opex.
- 5. P&L and balance sheet projection.
- 6. Loan tap including assumed interest and repayment schedule
- 7. Cash flow including starting income from loan and owner contribution if any, ending with last payment for loan installment, including all expenses payment (capex and opex) at the actual time of payment and collection

Cashflow we need should contain:

- 1. All years of funding duration starting from first tranche of fund disbursement till last installment paid.
- 2. It works on cash bases and not collateral basis for spending and collecting.
- 3. It should show what and when required fund will be disbursed, and will be spent on what as well.
- 4. It shows the annual ROI paid for the fund end of each year during all grace period, and shows the annual repayment of the installment as well.
- 5. It shows all related estimated cost such as cost of annual guarantee, success consultancy fees, and any other cost if applicable.
- 6. Income should be generated from the income statement, according to the actual collection and payment.
- 7. End of each year cash result should be calculated at the end, and it should be accumulated after.
- 8. In order to reach an accurate cash flow you should also have separate excel tap for loan calculation, other tap for sales and revenue including full capacity and sales and collection plan.
- 9. Beginning of the excel sheet as well, there should be introduction tap for assumptions



Recommended procedures for using Insurance Policy as fund guarantee:

- 1. Borrower approach the insurance company, arranging to provide him with needed insurance policy as guarantee against credit facility and non-repayment of the loan and its interest, policy to be backed by Lloyds UK and communicated with Funder bank through MT542.
- 2. Borrower bring acceptance letter from the insurance company with the point above, addressed to Lender.
- 3. Borrower submit LOI to funder with all other information including CIS, project information, project financials and any other supporting document.
- 4. Funder will provide borrower with official offer valid for 14 days, if offer is accepted, borrower needs sign the offer by acceptance and send it back to Funder.
- 5. Funder will submit official Funding agreement with all funding details, which will need to be sign by both Funder and Borrower, and copy of the contract will need to be in both sender and receiver bank, in which money will be transfer accordingly.

Kindly note that above process is the best to our knowledge, it might be amended or change according to Funder request.





Procedure timeline

Procedure		Timeline / working days	Note
b.	ing: CIS LOI, including the information for the guarantee which will be provided Project information	2	1- All information should be completed and correctly presented 2- This will reviews from us for sure that project information is ready. 3- The timeline depends on the completion of the files. If there is a deficiency, the timeline is calculated again and is considered final if the files are approved.
Once all project information is ready, it will be sent to the Funding Organization to be studied		4-5	official funding offer will be send to borrower.validity of offer will be 14 days.
If funding offer is accepted, borrower should sign it and start the issuing process of the guarantee.		Depends on the loan applicant	
4. Once the first step of guarantee issuance is in place, a funding agreement between the Funding Organization and the Borrower will be issued and signed between parties		7	
5. Once guarantee reached Funding Organization, money will be transfer to borrower		Within 42	



For large amounts

1- Tranches

- -You do not have to borrow the large amount in one payment, but you can divide it according to the project requirements
- If it is divided into tranches, the tranche must not be less than \$100 million

2- Loan approval

You can obtain approval for the full amount even if it will be divided into tranches for close or distant time periods according to the project's interest

3- Guarantee

The guarantee provided is limited to each tranche and the guarantee must not be provided for the full amount at once, but rather before each tranche for which the guarantee is provided, provided that the guarantee is also not less than \$100 million 4- Interest

The interest calculation is limited to the amount actually transferred to the borrower and not to the full amount that was approved